## LA Unscripted | March 31st, 2022

From hot spots to hidden gems and lots of local flavor It's your guide to L A the unscripted way And tonight we're going shopping who come on people Los Angeles is home to more than 240,000 small businesses with more minority and women owned spots than any other in the nation Hello everyone I'm Devin And tonight we're getting small so you can go big and explore las coolest local retail spots like this one The road DTL A dubbed the most electrifying destination in downtown Bank Channel is a modern coastal lifestyle brand with a sustainable element to it Jackets I'm all about the shacks a contemporary menswear brand with um Japanese and Australian heritage And what we're trying to create is something that is timeless and effortless within color uh uh prints or fabrications Is this the classic kind of military under jacket We don't see ourselves as super on trend or behind the trend We sit somewhere in the middle which we want to make you feel good now and for the next 5 10 years which helps the earth and not throw away as much product I want someone to buy something from us and hold on to that for a really long time and feel confident and comfortable in our products It's amazing I love it We sell obviously like our own brand but we also try and sell what it is to be a bank's journal person and to do that you need to complement it with like towels We sell like books that make sense for us We sell sunscreen which kind of goes on with our coastal lifestyle and um any any types of like complimenting products that go along with our brand Oh my God I love that terry cloth Oh that's amazing I love those colors too in the beginning Like the LA It's really important to have as much personal connection as possible especially after the last few years of being um in lockdown and missing that that one on one connection with with other people I think it's uh super important really nice for layering keeps you warm When I first got here It was just like a it was the whole place was an empty shell and that really excited me because there was nothing else like this in L A The row have done a really good job of uh curating a bunch of stores that help each other grow and and bring in unique customers So it's been really enjoyable being here So my brother won making the cut in March of 2020 right at the beginning of all the pandemic action that ended up being advantageous in a number of ways I think because everybody was stuck at home on lockdown looking for some good news I think it's the coolest thing in the world I I think that that's what like help the brand take off He's got a whole new set of eyeballs He used to be able to hide behind our brand of

skin graft Now his name is on the door And so that's a different kind of pressure that I think he likes But I think it also like it's a lot to deal with I think the idea is like progressive affordable luxury kind of like on that cusp of luxury but accessible Try to push the limits for people looking to up their style game a little bit Do you have this jacket Because that's rat So there used to be a nice clean fashion calendar of spring launch fall launch that's been completely destroyed Now everybody has to be launching all the time talking about something new all the time I think in many ways that benefits us I think in many ways it's exhausting We chose Row DTL A for a number of reasons other than the fact that it's a beautiful place to be We love the vibe here It feels good coming to work every day People that come into our store are in such a better mood than they used to be It's a little ecosystem here where you can get all your needs met in one way or another There are so many cool stores here to choose from And if you need a little sustenance you can pop in for lunch at cafe do say or dinner Cato It's all so chic and unique much like this hat store Our Jasmine Simpkins just uncovered in Windsor Hills One of a kind has has been in business for over 40 years and with this assortment I'm about to go mad One of a kind hat is a mother and daughter team is my mother and I um my mother the pioneer of one of a kind hats uh started the company on Crenshaw where she started making hats for women She and I are both Millers and milliners are people who who actually block the hats We cover hats we trim the hats we do everything to your liking I worked with her from maybe 1989 all the way up until 1996 where I then went on my own This particular location on Slosson and Over Hill has been open for 27 years I love that you guys have an assortment of hats It seems like there's something for everybody in every occasion Everything from a classic hat like a church hat to a Kentucky derby hat which are the fascinators which of course that's real popular right now Oh I love it Ok So do you suggest when wearing these to always pull your hair back Can you wear your hair down Like it was it left it to you You could pull your hair back and let the hat be the focus But the most important thing about wearing a fascinator is it always to be worn on the side towards the front of the head These bedos are our most requested hats We can't forget your like traditional Sunday church hat I feel like this entire section is giving me Sunday's best I love the embellishment on it The beautiful flowers they're silk and the embellishment with the stones I mean you can't go wrong and you can do it with so many different colors We have some real hat lovers people that love to wear their hats every day We have people that just find occasions to wear hats too and some people that's just their trademark that's their signature their that's their crown to be a black woman in this business I feel very special and unique because I've been able to be in this business for over 40 years now My daughter is helping me Christiana and she's taken a whole new leap on the business from the marketing aspect I just think it's important to carry on your crafts and trades to your Children and their Children So I'm just excited to be a part of that hats off to that and coming up changing shampoos are real vintage clothing find and we take some vital for us Then it's all coming up Welcome back to L A unscripted shop small special and the perfect thing everyone needs after a long day of retail a hot bath the glass of wine and I don't know maybe a sexy kimono So sexy when I created last last it was always I wanted to do the robes and mainly try to focus on like brides or bridesmaids And at the same time I was like you know what when I make the kimonos and you're just at home lounging what's the last image you want to save yourself And remember And I wanted I was like I want you to lust over your own image When I started the kimonos It was in 2017 I was miserable at my job And I just remember thinking like I don't want this to be my life That's when I remember one night I go out and I was wearing a robe and I put a belt on It was one of those days I was miserable all day And a friend of mine said let's go out I just throw it on out the door but someone loved it They were like oh I love it And from there I went home the next day cut it up in a bunch of pieces Went to I bought a cheap machine that are making it work I try to get fabrics that will make you feel good either you want to feel floral or you want to feel like an art piece I try to go for pieces that will give you that good feeling whatever mood you're in you can either feel like an art piece or sexy or just like a flower garden like and that's was my whole concept and my mantra is let me be me I always say like let's feel you be you So I'm not La Casa del Camino Hotel in Laguna Beach with she execs lifestyle expert Kristen Wessel for the must have items you need to make spring your thing So the first thing we're starting with is gloves in a bottle This is the number one hand shielding moisturizer in the US It's an invisible lotion and repairs your dry hands and can be used all over your body You can find more information at gloves in a bottle dot com and it starts at 9 50 a bottle We also have natural New So this helps your skin radiate from within with a glowing complexion This is founded by doctors actually and the team behind the brand combines their medical knowledge with a passion for clean beauty essentials Catering to today's woman on the go helps with dullness dryness scarring dark spots fine lines and wrinkles It's

perfect for every skin type It retails for \$65 and you can find more information at natural new dot com I love that This is acacia and she is talking about one of our favorite brands right now K Street This is 100% virgin hair extensions exclusively for natural textures The extensions blend with any texture and allow for versatility while styling so you could wear them straight we them curly The model is actually wearing the PN 20 inch ponytail A retail for \$125 You can find more information on their website at K street dot com This is a product designed by a woman who actually went through chemotherapy and radiation with cancer treatment There's things like lip balm sugar free soft caramels cancer day planners to stay organized pjs which are so soft and luxurious and also a heartstone really to just invoke calmness with someone going through cancer You can find more information about car kit at car kit dot com and they retail starting at \$95 for the kit and just a special special product weighted blankets They are best selling cooling weighted blankets made of natural bamboo fiber super fine glass feeds and hypo allergenic micro fiber So there's a signature a double diamond design and ensures the best body contouring comfort while remaining highly breathable for those hot sleepers I know my husband certainly loves this So it's available in 10 12 15 17 and £20 They also have kids sizes So it starts at 139 95 and more information at AO dot com This is Knox and investor named after Roman goddesses So Knox is the goddess of night and Vesta is the goddess of earth and home Each candle captures the feeling of comfort and warmth When you get to spend time in the space that you love it's hand poured into a sleek matte J They retail for \$65 You can find more information at Knox investor dot com These are really cool looking yoga mats I love the cork board Yes absolutely This is 42 birds eco friendly yoga mats and accessories using highly qualified Cork from Spain and Portugal So their best selling yoga mats is the Robin which we have here It's an ultra light and beautifully smooth mat and the sustainable Cork is a non slip with natural properties that resist mold They do and bad smells which of course sometimes can happen when you're doing yoga So they retail for \$72 and you can find more information on this at 42 birds dot com All right So we did beauty we did exercise from exercise You know we have to go to eating This is banana loca This is from Shark Tank They actually got a successful deal with Mark Cuban and Kevin o'leary you cut off the top of the banana use the holder to strengthen it and then the core goes into the center and you tweak it back to the core remove the core the center of the banana put a couple of tablespoons of something you like maybe like nutella or peanut butter put the filling into the hopper and press down the lever than the filling goes into the banana with the insert at the end There's a tutorial video on their website You can find more information at the local dot com and they retail for 28 99 If you got back by Shark Tank it's a good product right This is pop art snacks So this is Gourmet popcorn for the food lover in your life who doesn't love popcorn The founders came from an art background and they enjoy transforming traditional snack popcorn and elevating it into savory taste of art As you can see they have amazing flavors all natural ingredients infused with worldly out of the box combinations like rosemary truffle with olive oil cheddar jalapeno with avocado oil Hawaiian sea salt with avocado oil and also dill pickle vegan ranch They retail at 4 50 You can find more information at pop art snacks dot com This is Colson fire pits Look how cute so portable table top fire pits fueled by smokeless and odorless rubbing alcohol can be used indoor or outdoor and illuminates your environment with a warm relaxing glow and you can get that instant ambiance It's also eco friendly and they're easy to light and extinguish You simply just use rubbing alcohol to get that fire going Just be sure to have proper ventilation when you're lighting they start at 79 99 and you can find more information at Coulson fire pts dot com Thanks to these products I think it's going to be an awesome spring Thank you so much for bringing them to Thank you so much for having me for more information on all these products Of course you can go to your website and we have a special exclusive deal for KTL A viewers It is KTL A 20 at all of these websites to get 20% off all these products coming up I'm playing dress up vintage style and Doug's dropping the needle at rockaway records will be right back Welcome back to L A unscripted and our shopping special Now the road is just one of the places in so where you can shop a lot of stores at once while wandering outdoors and our beautiful weather My wallet is open 365 days a year too when I get to go to cool stores like this next hot spot in Burbank where vintage finds will have you saying how retro can you go People come in here for all occasions sixties seventies parties They come in for prom they come in if they're doing a school play or um we have Tik Tok uh personalities that come in I call it a vintage living store because we do um as well as shoes hats purses clothing We do furniture also some vintage and antique furniture anything that you really need to live a vintage life If that's what you love to do then we try to collect here to me what makes it so special is that I curate everything and then we we display everything I don't just throw it in a heap Um We clean everything We try to put everything as

close as we can back into its original condition and I have things probably from the 19 tens through the 19 nineties What is the significance of this place in terms of how long it's been in Burbank It's the store I think has been in Burbank since the forties The building has the latest history I know is that probably 20 to 25 years ago it was a flooring and crown molding store so each person can come in here and probably pick one or two eras that they really look good in and that they feel good in and that the clothes fit them correctly I have a good body type for the 19 forties So I love the forties clothes Some women have a body type for the fifties So that suits them What would be my body type like caveman era like you could go for um I see you as maybe sixties or a little bit seventies Thank you Ha thank you This is thank you Oh my God Everything old is new again Hopefully that's true when it comes to me but it is especially true when it comes to music and records People love collecting vinyl and our do co has the date on one hip spot to go for a spin All right this is awesome This is Candy Land Well this is Rockaway Records in Silver Lake Uh We've been here for about 40 years now selling records C DS memorabilia A little bit of everything When you talk about memorabilia that's what's hot right now And vinyl vinyl is super hot as well So show me some of your valuables You you wanna start with the most valuable Yeah let's do it let's do it Ok This is the best thing we have in the store This is a piece of the Ed Sullivan backdrop from the very first night the Beatles appeared in Ed Sullivan on February 9th 1964 I have to ask numbers here How much do you buy this for And how much do you sell it for Well I don't own it I'm selling it on consignment for a local collector and I'm asking 700,000 for it What else you got Ok let's see My next let's go over here besides the classic rock like Beatles What's super hot now is punk and grunge That Sex Pistols t-shirt fairly common promo item came out in 77 I used to sell them in the late seventies for like 2030 bucks Now look at the price \$850 grunge Look at that nirvana signed photo Look at the price on that 8 \$8000 So is a is a signed Nirvana photo that rare Very rare I mean if you look on a lot of the auction sites and that I want to mention names 90% are phony Oh really Yeah be careful buying autographs All right What else What else I like Ok this is awesome All right Well let's talk about Alice meet Alice Cooper That's an actual stage costume that he wore on stage and that's going for \$20,000 You know what's the coolest thing about all this is that every piece of memorabilia has a story Exactly Oh yeah That makes it really interesting doesn't it If you have any collectibles that you think might be rare please call Rockaway Records in the Silver Lake area of Los Angeles or go

to our website at rockaway dot com As far as dealers go nobody pays more And you know we're known for being paid fair prices whether you know what you have or not Thank you Doug And I hope you found every single day Matthews record that they had All right That is all the time we have for tonight You know there are so many choices when it comes to shopping in Southern California but sometimes try to think small You'll be amazed at the big change We'll see you next time