# Mindset of Winning & Losing, Managing Moral | Jocko Willink & Dr. Andrew Huberman

https://silosolo.com/857583

### Summary

Winning can provide a quick reset button and convert into energy, while losing can sap energy and motivation. Severe losses can set people down the path of having less energy and consuming more calories. Many highly successful athletes quit SEAL training because they are not accustomed to losing and struggle to recover from a loss. Leadership plays a role in counteracting the effects of winning and losing by managing the team's morale. The speaker, as a leader, focused on celebrating the life, mourning the loss, and then taking action to get back on track.

## Silo sample questions

- How does winning and losing impact people in the short and long term?

- How do people in the military and civilian world react to severe losses?

- What is the impact of winning and losing on SEAL team candidates?

- How does leadership play a role in managing the impacts of winning and losing?

- What approach did the speaker take when dealing with losses as a leader?

#### Topics

impact of winning and losing reactions to severe losses SEAL team candidates leadership role approach to dealing with losses

## Key Takeaways

- Winning can provide a quick reset button and convert into energy, while losing can sap energy and motivation.

- Severe losses can set people down the path of having less energy and consuming more calories.

- Many highly successful athletes quit SEAL training because they are not accustomed to losing and struggle to recover from a loss.

- Leaders need to counter the mob mentality of the team, whether it's the arrogance of winning or the demoralization of losing.

- The speaker focused on celebrating the life, mourning the loss, and then taking action to get back on track.

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